| Dept | FY19 |  | FY20 Req | FY20 MGR | Change | \% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Moderator | 200.00 | 200.00 | 205.00 | $\$$ | 5.00 | $2.50 \%$ |
| Selectmen | $20,550.00$ | $20,550.00$ | $20,950.00$ | $\$$ | 400.00 | $1.95 \% 2.4 \%$ salary increase not necessary |
| Town Manager | $253,200.00$ | $292,433.00$ | $291,433.00$ | $\$$ | $38,233.00$ | $15.10 \%$ |
| FinCom | $1,200.00$ | $1,200.00$ | $1,700.00$ | $\$$ | 500.00 | $41.67 \%$ |
| Reserve Fund | $75,000.00$ | $75,000.00$ | $75,000.00$ | $\$$ | - | $0.00 \%$ |
| Finance | $161,890.00$ | $176,367.00$ | $176,367.00$ | $\$$ | $14,477.00$ | $8.94 \%$ |
| Town audit | $35,000.00$ | $35,000.00$ | $37,000.00$ | $\$$ | $2,000.00$ | $5.71 \%$ |
| Assessors | $134,720.00$ | $154,247.00$ | $154,966.00$ | $\$$ | $20,246.00$ | $15.03 \%$ |
| Treasurer/Collector | $255,959.00$ | $268,733.00$ | $269,435.00$ | $\$$ | $13,476.00$ | $5.26 \%$ |
| Legal | $165,000.00$ | $170,000.00$ | $170,000.00$ | $\$$ | $5,000.00$ | $3.03 \%$ |
| Personnel | $64,008.00$ | $67,415.00$ | $67,415.00$ | $\$$ | $3,407.00$ | $5.32 \%$ |
| Information Tech | $176,625.00$ | $176,625.00$ | $188,946.00$ | $\$$ | $12,321.00$ | $6.98 \%$ |
| Town Clerk | $186,010.00$ | $242,180.00$ | $237,762.00$ | $\$$ | $51,752.00$ | $27.82 \%$ |
| Elections \& Registrars | $67,603.00$ | $52,715.00$ | $52,715.00$ | $\$$ | $(14,888.00)$ | $-22.02 \%$ |
| Planning \& Development | $185,413.00$ | $238,578.00$ | $222,649.00$ | $\$$ | $37,236.00$ | $20.08 \%$ |
| Town Hall | $111,569.00$ | $111,569.00$ | $182,170.00$ | $\$$ | $70,601.00$ | $63.28 \%$ |
| Town Report | $2,700.00$ | $2,700.00$ | $2,700.00$ | $\$$ | - | $0.00 \%$ |
| Police | $2,436,085.00$ | $2,556,798.00$ | $2,541,098.00$ | $\$$ | $105,013.00$ | $4.31 \%$ |
| Fire Dept | $518,041.00$ | $537,482.00$ | $545,309.00$ | $\$$ | $27,268.00$ | $5.26 \%$ |
| Hydrants | $191,600.00$ | $204,000.00$ | $204,000.00$ | $\$$ | $12,400.00$ | $6.47 \%$ |
| Ambulance | - | - |  | $\$$ | - | $\# D I V / 0!$ |
| Building Commissioner | $142,775.00$ | $123,527.00$ | $144,930.00$ | $\$$ | $2,155.00$ | $1.51 \%$ |
| Sealer of Weights \& Measures | - | - | $9,500.00$ | $\$$ | $9,500.00$ | $\# D I V / 0!$ |
| Emergency Management | $18,380.00$ | $18,430.00$ | $18,430.00$ | $\$$ | 50.00 | $0.27 \%$ |
| Animal Control | $30,000.00$ | $35,000.00$ | $30,000.00$ | $\$$ | - | $0.00 \%$ |
| Tree Warden | $35,085.00$ | $45,085.00$ | $45,085.00$ | $\$$ | $10,000.00$ | $28.50 \%$ |
| DPW Admin | $194,595.00$ | $252,400.00$ | $202,554.00$ | $\$$ | $7,959.00$ | $4.09 \%$ |
| DPW Maint \& Ops | $694,412.00$ | $890,820.00$ | $946,216.00$ | $\$$ | $251,804.00$ | $36.26 \%$ |
| DPW - Highway | $272,200.00$ | $5,439,700.00$ | $275,000.00$ | $\$$ | $2,800.00$ | $1.03 \%$ |
| DPW- Snow \& Ice | $175,000.00$ | $175,000.00$ | $175,000.00$ | $\$$ | - | $0.00 \%$ |
| DPW- Street Lighting | $102,000.00$ | $102,000.00$ | $110,000.00$ | $\$$ | $8,000.00$ | $7.84 \%$ |
| DPW - Solid Waste | $115,000.00$ | $262,500.00$ | $162,500.00$ | $\$$ | $47,500.00$ | $41.30 \%$ |
| DPW - Parks | $75,000.00$ | $120,680.00$ | $95,000.00$ | $\$$ | $20,000.00$ | $26.67 \%$ |
| DPW - Cemeteries | $30,940.00$ | $48,980.00$ | $35,550.00$ | $\$$ | $4,610.00$ | $14.90 \%$ |
|  |  |  |  |  |  |  |

## FY20 Budget Summary

| Dept | FY19 |  | FY20 Req | FY20 MGR | Change | \% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| DPW - Fuel | $95,000.00$ | $99,000.00$ | $95,000.00$ | $\$$ | - | $0.00 \%$ |
| Board of Health | $131,183.00$ | $137,890.00$ | $138,442.00$ | $\$$ | $7,259.00$ | $5.53 \%$ |
| COA | $183,982.00$ | $226,829.00$ | $211,086.00$ | $\$$ | $27,104.00$ | $14.73 \%$ |
| Veteran's | $183,624.00$ | $183,881.00$ | $204,764.00$ | $\$$ | $21,140.00$ | $11.51 \%$ |
| Disability Commission | 500.00 | 500.00 | 500.00 | $\$$ | - | $0.00 \%$ |
| Library | $443,754.00$ | $471,361.00$ | $459,081.00$ | $\$$ | $15,327.00$ | $3.45 \%$ |
| Park Commission | $1,715.00$ | $1,715.00$ | $1,715.00$ | $\$$ | - | $0.00 \%$ |
| Asa Waters Mansion | $84,140.00$ | $60,840.00$ | $68,040.00$ | $\$$ | $(16,100.00)$ | $-19.13 \%$ |
| Historical Commission | 250.00 | 250.00 | 250.00 | $\$$ | - | $0.00 \%$ |
| Memorial Day \& Veterans Day | $3,000.00$ | $3,000.00$ | $3,000.00$ | $\$$ | - | $0.00 \%$ |
| Debt | $2,056,972.00$ | $2,368,539.00$ | $2,228,541.00$ | $\$$ | $171,569.00$ | $8.34 \%$ |
| Employee benefits | $8,208,126.00$ | $8,237,357.00$ | $7,937,357.00$ | $\$$ | $(270,769.00)$ | $-3.30 \%$ |
| General Insurance | $460,000.00$ | $279,200.00$ | $297,200.00$ | $\$$ | $(162,800.00)$ | $-35.39 \%$ |
| School Dept | $21,903,584.00$ | $22,745,731.00$ | $22,755,731.00$ | $\$$ | $852,147.00$ | $3.89 \%$ |
| Blackstone Valley Tech | $866,959.00$ | $1,253,659.00$ | $1,253,659.00$ | $\$$ | $386,700.00$ | $44.60 \%$ |
|  | $41,550,549.00$ | $48,967,666.00$ | $43,345,951.00$ | $1,795,402.00$ |  |  |
| Sewer Enterprise | $1,721,533.00$ | $1,875,963.00$ | $1,980,738.00$ | $\$$ | $259,205.00$ | $15.06 \%$ |
|  | $\mathbf{8 4 , 8 2 2 , 6 3 1 . 0 0}$ | $99,811,295.00$ | $45,326,689.00$ | $3,850,009.00$ | $4.54 \%$ |  |

## FY20 Budgeted Raises

| Dept | Position | From | To | Amount | \% | Market Average paid |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Finance Director | Assistant Town Accountant | $49,000.00$ | $53,000.00$ | $4,000.00$ | $8.16 \%$ | $60,192.01$ |
| Assessors | Principal Assessor | $55,694.00$ | $75,000.00$ | $19,306.00$ | $34.66 \%$ | $82,451.88$ |
| Treasurer/Collector | Treasurer/Collector | $68,000.00$ | $72,500.00$ | $4,500.00$ | $6.62 \%$ | $83,368.60$ |
| Town Clerk | Town Clerk | $59,000.00$ | $68,500.00$ | $9,500.00$ | $16.10 \%$ | $74,195.00$ |
| Town Clerk | Assistant Town Clerk | $41,265.00$ | $55,500.00$ | $14,235.00$ | $34.50 \%$ | not on my list |
| Planning | Planning Director | $81,692.00$ | $89,000.00$ | $7,308.00$ | $8.95 \%$ | $82,249.00$ At market already |
| Fire Dept | Chief | $31,743.00$ | $38,092.00$ | $6,349.00$ | $20.00 \%$ | $114,157.64$ full time |
| Building Inspector | Assistant Building Inspector | $6,090.00$ | $16,251.00$ | $10,161.00$ | $166.85 \%$ | unknown |

## FY20 FREE CASH CONCERNS

| Department | Description | Amount | Notes |
| :---: | :---: | :---: | :---: |
| Police Dept | Cruisers | 82,000.00 | This is a recurring expense (need is annual), should be within the operating budget |
| Fire Dept | Pumper replacement $(575,000)$ | 68,000.00 | Short term borrowings are in the operating fund, as they are an annual expense. This should be in operating budget. |
|  | Roads debt | 200,000.00 | All debt payments should be operational |
| DPW | Equipment Lease | 158,000.00 | Annual payment is re-curring and should be in the budget for sustainability. The need for new equipment is annual. |
|  |  | \$508,000.00 | Effective free cash in the budget; need this much free cash to OPERATE FY20 and beyond!!! |
|  |  | 81,000.00 | Small equipment/capital outlay should be sustained by budget too, ideally free cash would pay for items instead of needing to borrow. |

## FY20 Budgeted New Positions

| Dept | Position | Salary |
| :--- | :--- | ---: |
| Town Manager | BVT Student | $10,000.00$ |
| Town Clerk | General Clerk | $18,436.00$ |
| Planning | Assistant Planner | $30,000.00 \quad 1 / 2$ year |
| Town Hall | Night Custodian | $18,722.00$ |
| DPW M\&O | Medium Equipment Operator | $52,724.18$ |
| DPW M\&O | Operator 1 | $60,900.00$ |
| DPW M\&O | Operator 1 | $60,900.00$ |
| DPW M\&O | Operator 1 | $60,900.00$ |
| COA | Admin Assist | $23,000.00$ |
| Library | Night Library Assistant | $14,205.00$ |
| Asa Waters | Part time helper | $7,500.00$ |
|  |  | $357,287.18$ |


| Dept | Description | Amount | Question |
| :---: | :---: | :---: | :---: |
| ALL | Elected Officials | Raises | Rationale? |
| Town Manager | Other Expenses - Cell phone | 6,408.00 | How can this all be cell phone cost? |
| Finance Director | Fringe Benefits | 6,000.00 | Is this standard practice to have retirement contribution above and beyond Worcester County |
|  | Stipend | 500.00 | Padding budget? |
|  | Overtime | 500.00 |  |
| Town Audit |  | 37,000.00 | Bottom total is 37 k , everywhere else references 35 k . Error? Padding? |
| Legal |  | 170,000.00 | FY18 Actual is 136,834 FY9 budget 165,000 what do you see coming down the road to increase this line? |
| Computer Ops | Salaries | 5,000.00 | IT stipend. New. Explain. |
|  | BOH software | 9,000.00 | New module, please explain. |
|  | Web hosting | 3,000.00 | New charge. Explain. |
|  | Clear Gov | 5,000.00 | Seems costly, is there a way to determine how often this is accessed? |
|  | Server project | 10,000.00 | Notes mention FY17-FY19, what is happening in FY20? |
| Town Clerk | Stellar Dog Program | - | Changing program? Still listed in Computer ops. |
| Town Clerk | Purchase of Services | 24,373.00 | FY18 Actual is 15,332 and FY19 Budgeted is 18,464, what is the rationale here? |
| Personnel | Supplies | 4,000.00 | Why the increase from 2500? |
| Planning | Head Clerk | 11,112.58 | From Conservation fund? Explain. |
| Planning | Capital Outlay | 5,000.00 | refers to FY20 article, but is in the Manager budget total |
| Town Hall | Part Time Employees |  | What is the rationale behind moving all the COA and Library custodian to Town Hall? |
| Town Hall | Purchase of Services | 12,000.00 | What is the plan for the old High School aka Center School aka McGrath School? |
| Police Dept | Full time employees | 18,800.00 | Please exlpain this additional charge - why bring to 2.5 ? |
| Fire Dept | Full time employees | 3,062.00 | Adjustment to bring up to $2.5 \%$. Inspections don't need to be brought up by $2.5 \%$ !! |
| Fire Dept | Capital Outlay | 8,000.00 | Gear Dryer is included in Operating and under Free Cash. We should not be double counting. |
| Ambulance Service |  | - | Was not spent or funded in FY18/FY19, the proforma looks misleading. |
| Building Inspector | Overtime | 1,000.00 | Salaried employees. This is unnecessary. |
| Building Inspector | Assistant Building Inspector | 16,251.00 | Only \$4,599.00 as spent in FY18. This is padded. |
| Sealer of Weights | Purchase of Services | 9,500.00 | Should be using revolving. FY18 ending balance was 49,521 in revolving. This is not needed and meant to build free cash. FY16-40,500 FY17 44,210 |
| Animal Control |  | 30,000.00 | Reduced from FY19, FY18 actual is over 35k. Rationale? |
| Tree Warden | Purchase of Services | 36,000.00 | Reason for increase? Are we hiring a new Tree Warden? |
| DPW Admin | Salary | 95,000.00 | Down from 115 which we made a transfer at October Town Meeting for. This is very poor form. |
| DPW M\&O | Full time employees | 235,424.00 | 4 new positions - please explain. |
| DPW M\&O | Full time employees | 8,100.00 | Raise to 2.5\% |
| DPW M\&O | Capital Outlay | 25,000.00 | Slope Mower. Here is an example of a one time capital item in the budget, where it could be Free Cash The logic is not consistent, and this is highly concerning. |
| Streetlights | Purchase of Services | 110,000.00 | What is the reason for the \$8,000 increase? Only 91,870 was spent in FY19. |
| DPW-Parks | Part Time Employees | 20,000.00 | Note mentions replacement for Carl, but he isn't budgeted in this budget. |
| BOH | Other Expenses | 18,000.00 | Boarding of Houses. Is this necessary in the Operating Budget? It happens rarely. |
| COA | COA Director Salary | 65,047.00 | With so many raises, why hasn't this position been considered for one? This position is still below market. |
| Veterans | Department Head | 4,240.00 | Successor. While a good plan, have you checked into the viability. We should be part of a regional group. |
| Library | Library Director | 71,162.00 | This position is under market, why was this not considered? |
| Library | CWMARS Increase | 20,378.00 | Was 14,725 . Why the hefty increase? |
| Employee Benefits | Health Insurance | 5,498,401.00 | Why the \$280,000 decrease. This is unusual and concerning. Always seems to go up. |

## FY20 Budget Questions

| Dept | Description | Amount | Question |
| :--- | :--- | ---: | :--- |
|  | FY19 | $5,778,401.00$ |  |
| Employee Benefits | General Insurance | $297,200.00$ | Down from 460,000. What changed? |
| Debt Service | Ramshorn | $200,000.00$ | Careful... part of this borrowing is not debt exluded. Not sure the timing of that piece of the borrowing. |
| Debt Service | School Feasability | $110,000.00$ | Not included on proforma |

